

Preparation Worksheet

Elements of Problem Solving

Focus on Interests		Generate Options	Use Objective Criteria
<p>My interests: <i>What is important to me and why?</i></p>	<p>Their interests: <i>What might be important to them and why?</i></p>	<p>Generate Many Options before Deciding <i>Focus on options that meet the interests of both sides</i></p>	<p>What objective standards are persuasive?</p>
<p><i>If I have to prioritize, what's most important to me?</i></p>	<p><i>Which interests might be most important to them?</i></p>		<p>What is a fair process for reconciling differences or conflicting interests?</p>

